

Company no. 2260991  
Charity no. 800238

CONFIDENTIAL

## MINUTES ADI Annual General Meeting 04.11.23

### ***Trustees Attending:***

Danny Benson (DB) – (Regional Representative – Scotland)  
Danny Cleary (DC) – (Technical Representative)  
Pynadath George [PG] - (Honorary Treasurer)  
Zaki Kanaan [ZK] - (President Elect)  
Amit Mistry [AM] (Regional Representative – South East England)  
Amit Patel [AP] - (President, Chair)  
Zubair Sacranie (ZS) - (Regional Representative – West Central England)  
Joanna Sutcliffe [JS] - (Regional Representative – South West England)  
Ricky Bhopal (RB) – ADI Next Gen Representative

### ***Staff Attending:***

Richard Cantillon (RC) – Executive Director

### ***Members attending:***

Athyr Al-Killidar	Ehsan Naghieh
Raid Ali	Pavandeep Narwal
Irene Amore	Seyed Nazemi
Anmol Chander	Colin Neil
Rimel Chandarana	Ashish Pandit
Colin Dennison	Minesh Patel
Andre Farr	Haider Rizvi
Peter George	Marius Rzepski
Michael Heidweiller	Rajiv Sheth
Ciara Hemingway	Senthil Thiagarajan
Srinivas Rao Jakileti	Jaimini Vadgama
Voula Karagiannis	Devin Veghela
Fazeela Khan-Osbourne	Arjun Varma
Lorraine Laird	Kuan Hsiang Wang
Carl Manhem	Scott Williamson
Payvand Menhadji	Thomas Wilmsen
Paul Mitchell	Hemant Yadav
Efstratios Mylonas	

RC noted that the 2023 ADI AGM took place during the ADI National Members Forum on Saturday 04.11.23 at the Royal College of Physicians, 11 St Andrews Pl, London NW1 4LE.

### **1. Welcome and apologies**

President Amit Patel welcomed all attendees and called the meeting to order.  
RC noted that apologies had been received from Ramin Carbiner and George Margaritis.

## **2. Minutes of the AGM 2022**

Members present approved the minutes of the last AGM held on 13 November 2022.

## **3. Matters Arising from the Minutes**

No matters arising were recorded.

## **4. Report from the President**

ADI President Amit Patel gave the following report on behalf of the Board of Trustees:

The ADI's charitable objects as stated in its Articles of Association are "To advance education in the field of dental implantology for the benefit of the public", and the ADI has the following charitable purposes:

- Advancement of education around the advantages, risks and uses of Dental Implants
- Advancement of health or saving of lives

To increase the need for education on dental implants among the public and the industry, the ADI seeks to communicate with the public both directly via our Website, social media and publications, and through the dental professionals and their teams practising implants who make up the ADI's membership.

The patient website [www.consideringdentalimplants.co.uk](http://www.consideringdentalimplants.co.uk) has been rebranded and updated, and the 16-page booklet 'Considering Dental Implants? A Patient's Guide to Dental Implant Treatment', continues to be completely revised and updated and has been distributed widely in the UK.

The ADI have continued to build our online presence and available information to explore new areas of communicating our message more widely to the industry and the general public. We have substantial plans ongoing to step up both marketing and public awareness in the coming year, including our participation in live events and in partnership with like-minded organisations.

Since September 2022, the AD's newest sub-committee, Next Gen ADI, with membership drawn from those professionals in their first five years of dental practice, has built up considerable momentum in contributing to our governance, events and online presence in order to assist up and coming dentists in their career development opportunities.

The ADI also contributes to education by organising Regional Study Clubs, Masterclasses, Focus meetings, Members' National Forums and Team Congresses, and by facilitating mentoring through the ADI Register of Mentors. New Mentoring guidelines have been updated as of this month.

The ADI remains a totally impartial organisation, with no commercial allegiances, and hence respected as a source of unbiased information. ADI also acts as a portal to events and courses provided by other organisations through the online Events & Courses Calendar.

The ADI Board has regard to the Charity Commission's public benefit guidance when exercising any powers or duties to which the guidance is relevant.

## Governance

The ADI is administered by a nationally elected body of Trustees (the Board), all of whom are professional Dentists, Dental Care Professionals or Dental Technicians who have volunteered their time to meet regularly in order to develop and implement the strategy of the ADI. The Board has continued to meet regularly on schedule and in person, with the next meeting on 22 January 2024.

During the year ADI the Board has continued to review its governance structure in depth, referring to the Charity Governance agreed proposals to restructure the Board to take effect from the 2023 AGM.

Hence, the Board will be structured differently from this meeting forward, with the current members acting as a transition team to enable the new structure to fully bed in. New members are being recruited and a new strategic plan has been adopted.

A new President-Elect, Pynadath George, has been chosen, as have a new Honorary Treasurer (Zubair Sacranie) and Honorary Secretary (Paul Shenfine). Elections for further available Trustee positions will be held in mid-2024.

The Board regularly assesses the level of risk to which the organisation and its activities is exposed, and maintains a risk register. Remedial actions are taken as necessary.

## Achievements and performance

Thanks to careful financial management, despite various setbacks since the Covid pandemic, the ADI remains stable financially, with a strong membership base. Membership has increased over the past year and we are on course for a more stable and secure future in 2024.

### ADI Website/CRM system

Continuous improvement of the functionality, accessibility and relevance of the ADI website and content has continued. A Customer Experience Review of all customer journeys, including membership applications, event booking, and membership benefits, has been carried out with a view to making the website easier and clearer to use.

The CRM system has been updated to enhance the gathering of usable and strategic data on membership and aid in marketing the new membership benefits we are constantly developing.

## Information and advice for Members

Our ADI Dental Implant Placement Guidelines have been fully updated with the latest developments annually, and is freely available in electronic format to members the ADI website.

### □ **Mentor Register**

The ADI Register of Mentors, numbering over 100 experienced practitioners, has been updated and acts as the conduit through which ADI is acting as a facilitator to enable members who wish to pass on their knowledge and clinical expertise. It continues to offer this accumulated knowledge to mentees and those interested in furthering their careers in implant dentistry.

## □ **Social Media**

The ADI Members' Forum Facebook Group has become an increasingly popular and active resource for members and continues to grow. Specialised WhatsApp channels have been created to permit better and faster dissemination of news and information. The ADI Next Gen group have been very active on all social media platforms, ensuring online coverage of our events and providing other online content.

## □ **Study Clubs and Webinars**

Study Clubs continue their pivotal role in the ADI's meetings programme, with 19 events held over the year, and selected Study Club meetings have been livestreamed, with recordings made available to members via the ADI website. This online activity is set to increase in 2024 as we offer more streamed content and events, with specialist sessions aimed at all members of the dental implant team.

The Study Club meetings programme through 2023 continued to attract large audiences to learn about the latest techniques and developments in Implant Dentistry.

## □ **ADI Gateway**

The ADI [Gateway](#) resource for the whole dental community, continues to facilitate access to relevant evidence-based research needed to answer important clinical questions. The Gateway is an easy to use online tool to identify the published consensus documents for topics, questions and keywords. A link is provided for each consensus document taking you to the article on the journal website.

The ADI plans to continually develop this resource and will also update existing sections to reflect the publication of papers from future consensus conferences, and update users on the latest technological developments.

### Masterclasses and Webinars

The ADI Masterclass: Peri-Implantitis Defects (in collaboration with Osteology Foundation) was held on 19 November 2022, here at the Royal College of Physicians, and was another major success, attended by over 300 delegates.

Full details of the meeting are available at:

[https://www.adi.org.uk/events/1604/adi\\_masterclass\\_periimplantitis\\_defects\\_in\\_collaboration\\_with\\_osteology\\_foundation](https://www.adi.org.uk/events/1604/adi_masterclass_periimplantitis_defects_in_collaboration_with_osteology_foundation)

The ADI will maintain a full schedule of live Masterclasses through 2024, with the first on Saturday 27th January 2024 on Soft Tissue Grafting and Ridge Preservation, co-presented by the British Association of Oral Surgeons (BAOS) and the ADI.

An expanded programme of webinars will be provided throughout 2024 on clinical subjects and also other business necessities such as insurances, CPD, wellbeing and administrative systems.

### Team Congresses

The ADI Team Congress 2023 held in at the ICC Birmingham from 4-6 May and was themed on "Individual Excellence or Team Triumphs". It was a resounding success, attracting 1000 delegates and featuring dozens of specialist lectures, workshops, hands-on sessions and social

events. This is the second Congress in as many years, due to the pause caused by the pandemic, and both the 2022 and 2023 events were highly successful and well attended.

Details can be found at: [https://www.adi.org.uk/association\\_dental\\_implantology\\_congress](https://www.adi.org.uk/association_dental_implantology_congress)

The next Team Congress will be held in Brighton in May 2025.

## Membership

As of 31 July 2023, the ADI had 2186 members including:

- 1,386 Clinicians
- 81 Technicians
- 46 Technician laboratories
- 46 Companies
- 182 Nurses
- 93 Hygienists/Therapists
- 28 Practice Managers
- 133 First Five Years
- 133 Students
- 34 Honorary

AP thanked the staff and Trustees of the ADI for their efforts in meeting the challenges of the past year, delivering two Congresses in successive years, and the many improvements taking place within the ADI's operational structure and governance.

## 5. Report from the Honorary Treasurer

ADI Honorary Treasurer Pynadath George gave the following report:

### a) Finances

Careful financial stewardship over the years has enabled ADI to undertake a wide and increasing range of activities whilst developing sufficient financial reserves to plan for future major outlay such as Congresses, and to sustain the organisation in the long term should there be a downturn in income.

The ADI Board agreed that reserves of the order of £625,000 are required to underpin the Association's activities over the next 5 years, to cover costs related to public awareness initiatives, future Congresses, premises and IT. The Board reviews its reserves policy on an annual basis, and this past year has seen the impacts of wider market forces and international events.

There was an operating deficit of £64,093 in the 2021/22 financial year (2020/21 – surplus of £102,248).

As at 31 July 2022, the total unrestricted funds stood at £767,948 (2021 – £832,041).

Specially appointed fund managers, who deal with charities, are overseeing the invested funds. Following discussion with its investments advisers, the ADI Board decided to convert half its investments into cash, to manage risks related to potential future market downturns and potential future decline in revenue from events and membership subscriptions.

Thanks to careful management, our investments have generally held up well in the last year in the light of market uncertainty and imminent recession.

The value of the investments as at 31 July 2022 was £319,484 (2020/21 – £340,480). The investments are medium risk, and the funds can be accessed at any time by the ADI Board.

b) **Accounts for 2023/23**

Members present accepted the draft accounts provided by TC Group.

c) **Election of Auditors**

Members present unanimously agreed to the reappointment of TC Group as the ADI's Auditor for 2023/24.

d) **Membership Fees**

RC advised that the overall costs of running the ADI and providing the many benefits and events have increased considerably over the past few years, mainly due to the ongoing effects of inflation and the problems in the general economy. However, we wish to continue to offer our members the programme of events, education and benefits outlined above. Hence, it has been necessary for the Board to consider raising membership fees in order to offset these increased costs.

Membership prices have remained largely constant for over 6 years, despite the rise in overall costs in the economy generally. This is not sustainable in the long term, however. After careful consideration, the Board has decided to set membership fees for 2023/24 as follows:

Clinician	£377
Overseas Clinician	£377
Retired Clinician	£72
First Five Years (years 1/2)	Free
First Five Years (years 3-5)	£188
Hygienist/Therapist/Practice Manager	£55
Nurse	£14
Full time Student	Free
Postgraduate Student	Free
Technician	£81
Laboratory	£377
Company	£377

We have however retained the discounts for clinicians within their first 5 years of graduating and membership remains free to students.

Free attendance at ADI Study Clubs and the Members' National Forum is included as part of the ADI membership package. We are working to increase the benefits available to members and discounts on services, support and insurances.

**6. Inauguration of the President**

RC invited current President Amit Patel to pass the mantle of President of the ADI to President-Elect Zaki Kanaan. Zaki received the ADI President's Medal and accepted the role for 2024/25.

**Closing remarks**

We believe the ADI continues to offer value for money and increased support for dental implant teams in all stages of their careers, and we remain the leading UK Implant Dentistry forum for new techniques and developments in the industry.

RC offered the thanks of the ASDI Board and staff for all the support from members, exhibitors, partners and associated organisations received in 2023.

We look forward to an equally successful and informative 2024 for all our members.