

Company no. 2260991
Charity no. 800238

CONFIDENTIAL

MINUTES

ADI Annual General Meeting 23.11.24

Held at the Institute of Engineering and Technology (IET), 2 Savoy Pl, London WC2R 0BL
during the ADI/Osteology Foundation Masterclass.

Trustees Attending:

Zaki Kanaan - President
Pynadath George - President-Elect
Amit Patel – Immediate Past President
Zubair Sacranie – Honorary Treasurer
Paul Shenfine - Honorary Secretary
Kristina Vaitleyte - Technical Representative
Kasia Gurzawska-Comis - Academic/Education Representative
Ricky Bhopal - ADI Next Gen Representative
Joanna Sutcliffe - Regional Representative South West England
Leanne Branton- Regional Representative Scotland
Andrew Little Regional Representative Northern Ireland
Kareem Siddiqui - Regional Representative North East England
Abdulwahab Zidan - Regional Representative - East Central England
Faresh Desai - Regional Representative West Central England
Manraj Khalsi - Regional Representative South East England
Joanna Sutcliffe Regional Representative South West England
Raid Ali Regional Representative Wales
Fiona McKillop Regional Representative London
Danny Benson – past Regional Representative Scotland

Staff Attending:

Richard Cantillon – Executive Director

Members attending:

Hatem Algraftee	Murtaza Hirani
Mishika Arora	Sonia Joshi
Jagmohan Badwal	Paul Kletz
Paul Begley	Sophina Mahmood
Muhammad Bin-Palil	Georgios Margaritis
Chris Burton	Payvand Menhadji
Nicholas Claydon	Robert Montgomery
Margeret Corson	Grant Newman
Marcus Dagnelid	Oluwafemi Olagundoye
Bernard Doherty	Dipesh Patel
Benjamin Fountaine	Seshagiri Porumamilla

1. Welcome and apologies

President Zaki Kanaan welcomed all attendees and called the meeting to order. There were no apologies noted.

2. Minutes of the AGM 2023

Members present approved the minutes of the previous AGM held on 4 November 2023.

3. Matters Arising from the Minutes

No matters arising were recorded.

4. Report from the President

ADI President Zaki Kanaan gave the following report on behalf of the Board of Trustees:

The ADI's charitable objects as stated in its Articles of Association are "To advance education in the field of dental implantology for the benefit of the public", and "Advancement of health or saving of lives."

The ADI remains a totally impartial organisation, with no commercial allegiances, and hence respected as a source of unbiased information.

GOVERNANCE

In accordance with the Charity Commission's public benefit guidance, the ADI is administered by a nationally elected Board of Trustees, all of whom are professional Dentists, Dental Care Professionals or Dental Technicians. The next meeting is in January 2025.

The Board maintains a risk register, and if issue arise, remedial actions are taken as necessary. To date, no substantive risk issues have arisen.

During summer 2024, a successful Trustee Election process has been held, resulting in seven new members joining the Board this year. The new Trustees were then introduced.

Raid Ali – representing Wales
Leanne Branton – representing Scotland
Faresh Desai – representing West Central England
Manraj Khalsi – representing South-East England
Andrew Little – representing Northern Ireland
Kareem Siddiqui – representing North-East England
Kristina Vaitelyte – representing our Technicians

PROGRESS REPORT

Events and Mentoring

2024 has been another busy and productive year for the ADI. We have a solid Business Plan in place, and have delivered a range of successful events, including several Masterclasses, more than a dozen Regional Study Clubs both online and in person, and a series of educational specialist webinars.

We have joined with CGDent in reconstituting our Mentorship programme and adopting new guidelines to ensure the best service to users.

In 2025, we aim to continue developing this programme of regionally-based and online Study Clubs. We will also deliver two major Masterclasses, the first in March 2025 on the theme of “A Female Perspective,” and the Members National Congress, among other events.

Team Congress

The ADI Team Congress 2025 will be held in at the Brighton Conference Centre from 1-3 May and its theme is “The Implant Aesthetic Kaleidoscope – Vision, Precision, Transformation”. Once again we aim to attract over 1000 delegates and feature dozens of specialist lectures, workshops, hands-on sessions and social events.

Website and Online Presence

The continuous improvement of the functionality, accessibility and relevance of the ADI website and content has continued, with over 60 improvements made. A new 40-page section has been created on the site, covering a broad range of implantology topics. Similarly, a number of pages have now been added to our public-facing Considering Dental Implants site for the information of patients and the public.

We have continued to build our online presence through the Members Facebook group, on X and Instagram, and through regular newsletters, to explore new areas of communicating our message more widely.

We have continued to explore partnership with like-minded organisations, such as the Dental Nursing association BADN and the Hygienists and Therapists organisation BSDHT.

The staff team remain dedicated, enthusiastic and focused on driving forward the agenda of projects outlined at the October Board and to completing another year of successful activity and organisational growth.

Student Ambassadors

A lot of work has been taking place in recruiting Student Ambassadors at a number of UK institutions. We now have 20 ambassadors across 8 universities, helping to promote and run a programme of talks to students, who will form the next cohort of Dental studies graduates.

There will also be a continuation in 2025 of our programme of Next Gen Roadshows, bringing first-principles career advice for students and early years dentists from our own first five years Dental professionals to a variety of UK Universities and locations.

Scholarship Winners

During 2023 and 2024, the ADI launched a new Scholarship scheme designed to help students who are studying Dentistry to enhance and compete their studies. There was a very competitive response, and the shortlist of candidates was highly motivated and talented. From these, two co-winners were ultimately selected, Tanaka Kadiyo and Toyin Aiygebusi. They were presented with their certificates on stage at the AGM. The Scholarship Programme will continue into 2025/26.

Membership

We have recently seen Clinician membership numbers begin to pick up following a large drop off as a result of 2024 being a non-Congress year. This has been a common factor in the past for most Membership organisations. However, recently we have seen our highest number of new members since March 2023, and our best September performance since 2021.

Student membership has also been very strong, following the development and growth of our Student Ambassador network across multiple UK institutions. Combined UG & PG membership numbers are at their highest level since December 2020.

As of 31 October 2024, the ADI had 2073 members in the following categories:

- 1290 Clinicians (including retired and overseas)
- 74 Technicians
- 46 Laboratories
- 55 Companies
- 146 Nurses
- 69 Hygienists/Therapists
- 18 Practice managers
- 126 First Five Year practitioners
- 146 Undergraduate Students
- 69 Post-Graduate Students
- 34 Honorary Members

We are continually working to increase the benefits available to members and discounts on services, support and professional indemnity insurances.

We believe the ADI continues to offer value for money and increased support for dental implant teams in all stages of their careers, and we look forward to continuing and expanding our activities throughout the coming year and for the future.

We look forward to an equally successful and informative 2025 for all our members.

TREASURER'S REPORT

Honorary Treasurer, Zubair Sacranie, presented the annual Financial Report.

Finances

Careful financial stewardship over the years has enabled the ADI to undertake a wide and increasing range of activities, while ensuring sufficient financial reserves are in for the long term should there be a downturn in income.

The ADI Board agreed that reserves of the order of £540,000 are required to underpin the Association's activities over the next 5 years. We are close to ensuring that as of this date, though no such serious risk is anticipated by either the ADI or our Auditors.

The ADI, like all Membership organisations, depends for the majority of its disposable income on the annual fees paid by Members. The current value of the company has been achieved mainly due to recouping costs spent last year and carefully directed strategic spending for 2024. Our events have mostly broken even, and we have ensured that spending on incidentals has been kept to a minimum.

The Board reviews its reserves policy on an annual basis, and this past year has proven successful in maintaining the value of our investments despite the impacts of the volatile world geopolitical situation. This has meant shifting some of our holdings into safer markets such as global protein supplies and new technologies such as A.I. due to the swift advances in development.

These measures have led to our achieving a 6% net rise in value for our investment portfolio so far in 2024. This is above average in the markets we invest in.

Account Balances:

- As of 1 November 2024, the Nat West bank balances stood at £136,776.63 in the current account and £206,199.92 in the reserve account, totalling £342,976.55.
- Our CafBank balances stood at a total of £1387.98.
- In addition, we hold one remaining investment portfolio valued currently at £244,308. This gives an overall total worth for the company of £588,672.53.

Investments

The investment markets have been unexpectedly buoyant since last year, leading to strong performance of funds like ours which are mid-risk international investments. Currently, 60% of our holdings are in Company shares, with the remainder in Bonds. The investments portfolio are all medium risk, and the funds can be accessed any time by the ADI.

Our investment managers advise that if we wish to re-invest funds, after the Membership renewals between December and March, we can achieve equal or higher returns on our funds through 2025.

Membership Fees

Last year, the Board agreed annual increases in Membership rates to be in line with inflation. The rates predicted for 2024 based on those of the British Chamber of Commerce have been announced, and thus we would like to implement a 2.3% increase in membership fees for 2025.

This will mean the new fees will be:

- Clinician (inc. Overseas) £386
- Retired Clinician £74
- FFY Paid £192
- Hygienist/Therapist/Practice Manager £56
- Nurse £14
- Technician £83
- Laboratory/Company £386

Membership prices have remained largely constant for the past 7-8 years up to 2023, despite the rise in overall costs in the economy generally.

Despite this small increase, we believe the ADI continues to offer great value for money and increased support for dental implant teams throughout the UK.

b) To adopt the Accounts for the year ended 31 July 2024

Motion proposed by Amit Patel, seconded by Paul Shenfine. The Accounts were adopted unanimously.

c) To elect TC Group as the Accountants for the ensuing year

The Motion was proposed by Zaki Kanaan, seconded by Amit Patel. The appointment of TC Group was adopted unanimously.

ANY OTHER BUSINESS

No other business was proposed, and the meeting closed at 14.09